



Lawrence Polsky Managing Partner



Lawrence Polsky is a business-minded learning & development specialist. Since 1993, he has assisted dozens of organizations as an author, speaker, coach, and trainer in the areas of leadership, change management, and team building. Lawrence has instructed over 6,200 managers and professionals on 5 continents. He has worked with corporate, privately held, and governmental organizations including NASA, LG Electronics, The US Army, WL Gore, New York City Department of Health and Merrimack Pharmaceuticals.

Lawrence helps executive teams, from mid-size and large multi-national firms navigate change. He re-energizes teams by helping them address the fundamental barriers to team maturity: unclear objectives, inadequate communication, misunderstood roles and responsibilities, and poor decision making processes.

As a trainer and coach, Lawrence expertise is in the areas of initiating and implementing organizational changes including new structures, new projects, new leadership roles and new strategies. His programs are highly participatory, focusing on practical tools that address real leadership challenges. Lawrence also specializes in coaching and training leaders to improve their Emotional Intelligence. He is a certified administrator of the BarOn Eqi, the first scientifically validated emotional intelligence assessment used by over 500,000 people worldwide. This expertise was developed through his post-graduate work at the Institute for Human Development, under the direction of Dr. Wilson Tilley. This graduate work focused on the impact of emotions on problem solving, decision making and relationships.

Lawrence is a Managing Partner at PeopleNRG, a leadership & team consulting firm in Princeton, New Jersey and he is co-author of *Perfect Phrases for Communicating Change (McGraw-Hill)*, *Say YES! to Change: 27 Strategies for Motivating Yourself and Your Team* and *Perfect Phrases for Conflict Resolution (McGraw-Hill)*. His M.S. in Organization Development is from The American University with NTL Institute, a leading institution in experiential learning. He earned a B.S. in Management, with a minor in Industrial Psychology, from Rensselaer Polytechnic Institute.

For more information on Lawrence and his firm, see www.peoplenrg.com